**Shamir J. Prawl**

*Retail / Customer Service / Communication / Sales / sound Engineer / Receiving / Property management*  
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Mobile*: (316) 617-3509 401 S. Emporia Wichita, KS 67202

**SUMMARY OF QUALIFICATIONS**

* Reputation for strong communication skills and up-selling ability.
* Driven sales person with effective listening skills to anticipate consumer and company needs.
* Reputation for loyalty to the brand and product as part of company or organization.
* Instinctive ability as a “wholesaler” that understands marketing and solid profit records.
* Fast learner, receptive to new concepts and practices with quick implementation.
* Skilled finisher among other construction labor duties.
* Remodeling, rehab, and a property management background.
* Recycling and refurbishing in assembly environments.
* Available, Accountable, Dependable, and ready to work.

**PROFESSIONAL SKILLS**

**Retail**

* Greeted customers and ascertain what each customer wants or needs
* Described merchandise and explained use, operation, and care of merchandise to customers
* Recommended, selected, and helped locate or obtain merchandise based on customer needs and desires

**Sales**

* Experienced at buying merchandise or commodities for resale to wholesale consumers
* Recommend products to customers, based on customers' needs and interests
* Answered customers' questions about products, prices, availability, product uses, and credit terms

**Property Management**

* Managed and oversee operations, maintenance, administration, and improvement of commercial, industrial, or residential properties
* Planed, scheduled, and coordinated general maintenance, major repairs, and remodeling or construction projects for commercial or residential properties
* Directed collection of monthly assessments, rental fees, and deposits and payment of insurance premiums, mortgage, taxes, and incurred operating expenses

**Sound Engineer**

* Assisted recording artists in producing a quality sound using Avid Pro Tools.
* Over 7+ years in superior recording and mastering abilities
* Recorded speech, music, and other sounds on recording media, using recording equipment.

**WORK HISTORY**

* Olive Garden Cook Wichita, KS 2017-2018
* Darrell Allsbrook Sound Engineer Cincinnati, OH 2008-2015
* Close the Loop Assembly/Recycler Erlanger, KY 2012-2013
* City of Wichita Park Maintenance Wichita, KS 2016-2017